<table>
<thead>
<tr>
<th>Category</th>
<th>Quantity</th>
</tr>
</thead>
<tbody>
<tr>
<td>Youth Participants</td>
<td>1127</td>
</tr>
<tr>
<td>Miles Ridden by Youth</td>
<td>69,768</td>
</tr>
<tr>
<td>Youth Volunteer Hours</td>
<td>5,521</td>
</tr>
<tr>
<td>Community Partners</td>
<td>92</td>
</tr>
<tr>
<td>Scholarships Received (%)</td>
<td>75%</td>
</tr>
<tr>
<td>Miles Ridden by Youth</td>
<td>69,768</td>
</tr>
<tr>
<td>Youth Volunteer Hours</td>
<td>5,521</td>
</tr>
<tr>
<td>Youth Volunteer Hours</td>
<td>53,338</td>
</tr>
<tr>
<td>Adult Volunteer Hours</td>
<td>8,999</td>
</tr>
<tr>
<td>Bikes Donated to Bike Works</td>
<td>6,262</td>
</tr>
<tr>
<td>Over</td>
<td>216,000</td>
</tr>
<tr>
<td>Pounds of Material Diverted</td>
<td></td>
</tr>
<tr>
<td>From the Waste Stream</td>
<td></td>
</tr>
<tr>
<td>Transactions in Bike Shop</td>
<td>14,729</td>
</tr>
</tbody>
</table>

**BIKEWORKS.ORG**
CELEBRATING 20 YEARS ON 2 WHEELS!

Bike Works, started in 1996, is an innovative organization centered around bicycles that combines youth development, community engagement, bicycle reuse and a social enterprise bike shop to help build a sustainable and healthy community. In 2015, Bike Works refurbished, reused or recycled over 6000 bikes that would have otherwise been left unused in garages across Seattle or worse, ended up in a landfill. We engaged over 2000 youth and adults in bike repair workshops, bike education and bike riding opportunities- an increase of nearly 25% over the previous year. We completed over 14,000 transactions in our Bike Shop- 2000 more than last year.

Each year Bike Works is striving to make a greater impact for the environment and in our community. Thank you for all your support in helping us to keep the momentum going in our pedal powered movement.

Bike Works values our community and you! If you have any feedback or questions, would like a tour of our latest projects or just want to chat- always feel free to call, email, or stop by and say hello.

2 Wheels. Endless Possibilities.

Deb Salls | Executive Director | 206.695.2522 | deb@bikeworks.org

REVENUE: $1,490,824

<table>
<thead>
<tr>
<th>Percentage</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>4%</td>
<td>CORPORATE DONATIONS</td>
</tr>
<tr>
<td>6%</td>
<td>PROGRAM FEES</td>
</tr>
<tr>
<td>11%</td>
<td>SPECIAL EVENTS</td>
</tr>
<tr>
<td>18%</td>
<td>GRANTS</td>
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<tr>
<td>21%</td>
<td>INDIVIDUAL DONATIONS</td>
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<td>40%</td>
<td>BIKE SHOP EARNED INCOME</td>
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EXPENSE: $1,434,475

<table>
<thead>
<tr>
<th>Percentage</th>
<th>Description</th>
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<tbody>
<tr>
<td>12%</td>
<td>REUSE &amp; RECYCLE PROGRAMMING</td>
</tr>
<tr>
<td>13%</td>
<td>ADULT &amp; COMMUNITY PROGRAMS</td>
</tr>
<tr>
<td>18%</td>
<td>ADMINISTRATION</td>
</tr>
<tr>
<td>27%</td>
<td>COMMUNITY BIKE SHOP</td>
</tr>
<tr>
<td>30%</td>
<td>YOUTH PROGRAMS</td>
</tr>
<tr>
<td>30%</td>
<td>YOUTH PROGRAMS</td>
</tr>
</tbody>
</table>

RESERVE: $56,349